

**ATTACHMENT K - REFERENCE QUESTIONNAIRE**  
**ST. LUCIE PUBLIC SCHOOLS**  
**ITB 25-22**  
**ELECTRICAL CONTRACTOR SERVICES**

FOR: Bismark Electrical Contractors  
(Name of Vendor Requesting Reference)

This form is being submitted to your Company for completion as a business reference for the company listed above.

This form is to be returned to the School Board of St. Lucie County, Purchasing Department, via email at kimberly.albritton@stlucieschools.org no later than 3:00 p.m., **May 14, 2025**, and **must not** be returned to the company requesting the reference.

For questions or concerns regarding this form, please contact the School Board of St. Lucie County, Purchasing Department, by telephone: (772) 429-3980, or by email at kimberly.albritton@stlucieschools.org. When contacting us, please be sure to include the solicitation number and title listed at the top of this page.

**Company Providing Reference** Premises Cabling Systems Inc  
**Contact Name and Title/Position** Jesus A Fernandez President  
**Contact Telephone Number** 305-796-9844  
**Contact Email Address** Jfernandez@premisescabling.com

Questions:

1. In what capacity have you worked with this company in the past? If the Company was under a similar contract, please acknowledge and explain briefly whether or not the contract was successful.

Comments: We have used Bismark Electrical Contractors for many years now. They do all the conduit work and electrical installations on any of our projects that require electrical work. They are an excellent company to work with.

2. How would you rate this Company's knowledge and expertise?  
3 (3= Excellent; 2= Satisfactory; 1= Unsatisfactory; 0= Unacceptable)

Comments:

3. How would you rate the Company's flexibility relative to changes in the scope and timelines?  
3 (3= Excellent; 2= Satisfactory; 1= Unsatisfactory; 0= Unacceptable)

Comments: They are very easy to work with and communication on field changes or concerns are always on the time frame requested.

4. What is your level of satisfaction with hard-copy materials, e.g. quotation, written scopes of work, reports, logs, etc. produced by the Company?  
3 (3= Excellent; 2= Satisfactory; 1= Unsatisfactory; 0= Unacceptable)

Comments: Any permits or documentation needed from them is done correctly and on a timely matter. Any request for quotes or submittal are done on time .

5. How would you rate the dynamics/interaction between the Company and your staff?  
3 (3= Excellent; 2= Satisfactory; 1= Unsatisfactory; 0= Unacceptable)

Comments: Our team and Bismark crew have worked very well together in  
pass projects. There techs are friendly and easy to work with.

6. Who were the Company's principle representatives involved in providing your service and how would you rate them individually? Would you comment on the skills, knowledge, behaviors or other factors on which you based the rating? (3= Excellent; 2= Satisfactory; 1= Unsatisfactory; 0= Unacceptable)

Name: Charly Maxhimer Rating: 3

Name: \_\_\_\_\_ Rating: \_\_\_\_\_

Name: \_\_\_\_\_ Rating: \_\_\_\_\_

Name: \_\_\_\_\_ Rating: \_\_\_\_\_

Comments:

7. With which aspect(s) of this Company's services are you most satisfied?

Comments: We are very satisfied with the ability for Bismark to always come through  
for us . If we call them on an emergency he has always been there for us.

8. With which aspect(s) of this Company's services are you least satisfied?

Comments: None

9. Would you recommend this Company's services to your organization again?

Comments: Yes, we have been working together for a very long time.